News From



Maggie Brooks

Monroe County Executive

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BROOKS ANNOUNCES RICHARDS & WEST, INC. IS BUSINESS OF THE MONTH

Monroe County Executive Maggie Brooks today announced that Richards & West Inc. (R&W), a premier American jewelry manufacturer, has been named Monroe County's "Business of the Month" and is featured on Monroe County's website, monroecounty.gov.

"For over a quarter of a century, Richards & West has been a true "gem" in their industry, manufacturing high-quality jewelry with a highly-skilled workforce," said **Monroe County Executive Maggie Brooks**. "I am proud to have such an incredible company here in Monroe County and I thank them for their continued commitment and investment in our community."

Richards & West, Inc. was established in 1982 as a jewelry manufacturer and is today owned and operated by John Keim, Gary Keim, and John Miner. The company operates primarily as a wholesale jewelry manufacturer with a smaller percentage of revenue coming from their retail trade, which specializes in custom made jewelry. R&W's jewelry manufacturing services cover the full spectrum from design, molding, casting, assembly, setting, and finishing, with a focus on repair services and new product line production.

Their clients include major jewelry designers, manufacturers and retailers as well as individual jewelry artisans. A noted past client included work for the company which supplied the New York Yankees' World Series rings for the 1999 and 2000 season. R&W was responsible for the diamond setting of those rings. R&W has also recently designed two distinct themed product lines which sell through Colonial Williamsburg in Virginia.

"As founder of Richards and West, American craftsmanship is vital to me. Born and raised in Rochester I learned my craft here," said John R. Keim, R&W President. "As a community we have great resources both in education and individuals. I believe that this plays a pivotal role in our success."

R&W currently leases 13,500 square feet at 1255 University Avenue and has 66 employees. Next spring, R&W will launch web-based jewelry sales, watch repair services, and sales of their own exclusive jewelry line.

For more information on Richards and West, please visit their website, www.rwmfg.com.

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